business
for sale



BUSINESS REPORT

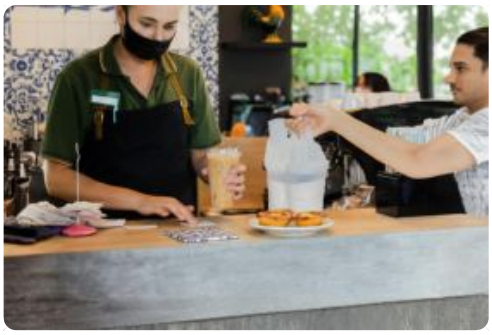
Date: **5th November 2026**
Business Reference:**38263**

About the Business:

Turnkey Portuguese fast food restaurant located in Cape Town

This opportunity brings authentic Portuguese flavour into a high-impact, turnkey mall format built for volume and convenience. Its focused offering and quick service model allow owners to maximize turnover while maintaining consistent food quality.

Turnkey Portuguese fast food restaurant located in Cape Town



Sector: **Food**

Asking Price:

R 2,970,000

Monthly Profit:

R 141,056

Asset Value:
R 2,400,000

Stock Value:
R 30,000

Yearly Net Profit :
R 1,692,667

Business Report

Fully describe the business's activities?

A modern outlet in a busy mall offers a fast, convenient take on authentic Portuguese dining, tailored for customers on the move. Focused on the “grab-and-go” experience, the concept delivers bold, flame-grilled flavors through a streamlined menu of favourites like peri-peri chicken portions, pregos, wraps, burgers, and quick sides such as chips and rolls. Designed for efficiency without compromising quality, combines the rich Portuguese and Mozambican flavour profile the brand is known for with a simplified, high-speed service model, making it ideal for takeaway or casual, quick sit-down meals in a mall environment.

What Advertising/Marketing is carried out?

Social media, brand activations, and the Golden 5km radius strategy drive customers to your door. All supplied by franchisor.

Financial projections

All financial projections have been done by the franchisor. Aldes shall not be held liable or responsible for the accuracy, completeness, or reliability of any figures or information provided to it by the franchisor. All such data is assumed to be correct as supplied, and Aldes expressly disclaims any obligation to verify or validate the information. Consequently, any errors, omissions, or inaccuracies in the franchisor’s figures will remain the sole responsibility of the franchisor.

When does the current lease end?

A new 3 year lease will be signed between franchisor and landlords.

What are the main assets of the business?

All equipment and assets are included in the purchase.

Strengths?

- Strong brand heritage with established Portuguese and Mozambican flavours, especially peri-peri chicken and seafood.
- Fast, convenient “grab-and-go” model tailored for high foot traffic in malls.
- Focused, simplified menu (wraps, pregos, chicken portions, sides) enables quick service and operational efficiency.
- Flexible offering: suitable for both takeaway and quick sit-down meals.

Weaknesses?

Limited menu range compared to full-service restaurants may reduce appeal for customers seeking a full dining experience.
High reliance on mall foot traffic; performance tied to location and peak shopping periods.
Perception as “fast food” could weaken the premium, authentic dining identity of the broader brand.

Opportunities?

Growing demand for quick, high-quality meals in busy retail environments.
Expansion into multiple mall locations using the scalable model.
Ability to attract younger, on-the-go consumers while introducing them to the brand.
Upselling combos, sides, and beverages to increase average spend.

Threats?

Intense competition from other fast-casual and takeaway brands (e.g., chicken and burger chains).
Price sensitivity in mall environments where customers compare value quickly.
Economic downturns affecting discretionary spending on takeaway meals.
Operational pressure to maintain speed and quality consistently during peak hours.

What is the reason for the sale?

This is an exciting new turnkey opportunity for any buyer who wants to make this bold new step into on-the-go hospitality.