

business
for sale



Date: **5th June 2026**

Business Reference:**38202**

About the Business:

Own your own shopfitting business

Complete shopfitting operation for sale. Qualified and experienced staff, fully functional rented premises, blue chip client base. Johannesburg South.

Own your own shopfitting business



Sector: **Manufacturing**

Asking Price:

R 1,450,000

Monthly Profit:

R -62,056

Asset Value:

R 1,350,000

Stock Value:

R 50,000

Yearly Net Profit :

R -744,673



Business Report

Fully describe the business's activities?

The business operates in the following markets: retail shopfitting, custom cabinetry and joinery, commercial interior installations, display units and counters, bespoke manufacturing, on-site installations. It produces customised shop fittings, display boards, offers renovation and refurbishment of existing shop fittings and maintenance and servicing for national retailers and event promoters. On a daily basis orders are received from a regular list of clients. Orders are then fulfilled by an experienced production staff using using modern operational equipment in a fully functioning rented facility.

How does the business operate on a daily basis?

Consultation with client, concept then approved for manufacture by the client, followed by production in the factory and installation on the site. The current client base includes:

- tiling and related product retailers
- sanitary ware wholesalers
- access to commercial property tenants
- small business owners
- contractors and developers

What Advertising/Marketing is carried out?

No ongoing marketing but there is an external sales rep canvassing for new business

What competition exists?

Competition of various sizes and specialities exists

How could the profitability of the business be improved?

Stronger sales effort to expand the client base and increase the workload
Increase rate of production

Give a breakdown of staff/ functions/ length of service?

Factory staff 3 carpenters
1 x general worker
1 x spray painter
1 x sales representative (remote)
1 x owner / manager

Do any have management potential?

No

How involved is the Owner in running the business?

Integral 100%

When does the current lease end?

Lease is month to month with a 3 month notice period

What are the trading hours?

7h00 to 16h00 Monday to Thursday
7h00 to 14h00 on Friday

What are the main assets of the business?

Woodworking equipment such as panel saws, vertical saws, CNC cutting machines, routers, drills, compressors, work benches, hand tools, installation tools, spray equipment and spray booth, office equipment, shelving and storage systems

Strengths?

Fully functional shop fitting business
Can operate at scale immediately
Skilled staff
Established client base
Strong recent revenue growth

Weaknesses?

Lack of account executive function to strengthen the company profile

Opportunities?

Expand client base in retail, exhibition and event industries

Threats?

Economic cycle
Complacency

What is the reason for the sale?

Owner wished to focus on other business interests