

business
for sale



Date: **6th May 2026**

Business Reference: **37847**

About the Business:

Well known hydraulic engineering business

Blue chip companies utilize this company and have done so for many years. Quality service is of paramount importance.

Well known hydraulic engineering business



Sector: **Manufacturing**

Asking Price:

R 3,300,000

Monthly Profit:

R 100,991

Asset Value:

R 500,000

Stock Value:

R 0

Yearly Net Profit :

R 1,110,901



Business Report

Fully describe the business's activities?

This is a well-established hydraulic engineering and manufacturing business. Its core activities include:

- Manufacturing and repairing hydraulic components, with a strong focus on cylinder work.
- Specialization in earth-moving machinery and vehicle parts for major companies such as Caterpillar.
- Services include general engineering, casting, specialized welding, and repairs to broken parts.
- The business operates a fully equipped workshop with machinery for boring, milling, honing, and welding tasks.
- It caters to blue-chip clients, providing both manufacturing of parts and repair services.

How does the business operate on a daily basis?

Operating Hours are Monday to Friday: 07:00 – 17:00

Staff are assigned tasks that require immediate attention and new jobs arrive, tasks are redistributed to ensure priority work is completed promptly.

Work is primarily focused on manufacturing and repairing hydraulic components, including cylinders, pumps, valves, and custom parts for earth-moving machinery. Staff operate specialized machines such as boring mills, radial drills, milling machines, and honing benches

The company provides full maintenance and installation services for hydraulic systems.

Handles emergency breakdowns and offers contract work for regular clients.

Activities include:

Repairing hydraulic machinery and cylinders.

Manufacturing custom hydraulic reservoirs and power packs.

Designing maintenance programs and oil condition monitoring.

What Advertising/Marketing is carried out?

Website and a basic Facebook presence, but no formal marketing—The business relies almost entirely on referrals and reputation. Its strong track record for quality workmanship and reliability drives repeat business and recommendations from existing clients.

There is no advertising or marketing campaign in place. The workshop operates at full capacity without needing promotional efforts.

What competition exists?

The business faces competition from other hydraulic and engineering companies in the area, but many competitors lack the machinery or specialized skills required.

The company's advantage lies in its fully equipped workshop and expertise in complex hydraulic cylinder repairs and custom fabrication, which smaller competitors often cannot match

What are the trading hours?

Monday to Friday: 07:00 – 17:00

What are the main assets of the business?

Lathes, milling machines, drilling machines, boring mill, presses and welders etc. All heavy duty machinery.

Strengths?

Established Reputation: Over 40 years in hydraulic engineering with strong word-of-mouth referrals.

Specialized Expertise: Skilled in complex hydraulic cylinder repairs, custom fabrication, and welding.

Fully Equipped Workshop: Advanced machinery for boring, milling, honing, and chroming.

Blue-Chip Client Base: Consistent work from major industrial and earth-moving companies.

Owner Involvement: Hands-on leadership ensures quality control and quick decision-making.

Weaknesses?

Limited Marketing: No formal advertising or digital presence; relies on referrals.

Opportunities?

Strengthening online presence (website, SEO, LinkedIn).

Networking at industry events and trade shows.

Content marketing (blogs, case studies showcasing expertise).

Collaborations with complementary firms for cross-referrals

Threats?

Economic Downturns: Reduced industrial activity could impact demand for hydraulic services.