business
for sale



BUSINESS REPORT

Date: **5th November 2026**
Business Reference:**37197**

About the Business:

Opportunity to acquire a 25% shareholding in a well-established engineering firm

A highly accredited engineering company specialising in the supply, installation, and maintenance of industrial valves, pumps, and related solutions. The business holds several high-value, long-term contracts with reputable clients, providing stable and predictable revenue streams.

Opportunity to acquire a 25% shareholding in a well-established engineering firm



Sector: **Manufacturing**

Asking Price:

R 40,200,000

Monthly Profit:

R 904,715

Asset Value:
R 83,360,699

Stock Value:
R 3,000,000

Yearly Net Profit :
R 10,856,577

Business Report

Fully describe the business's activities?

Opportunity to acquire a 25% stake in a highly acclaimed industrial mechanical engineering firm based in Mpumalanga. The company specialises in the supply, installation, refurbishment, maintenance, and hire of industrial valves, pumps, and associated engineering services. It actively pursues innovation and holds top-tier certifications, making it a compelling acquisition opportunity.

The business generates an annual turnover of around R150 million.

The company has firm, high value contracts in place for the next 4 years.

How long has the business been established?

The business was founded by the current director in 2013.

How does the business operate on a daily basis?

The company blends in-house workshop activities and field operations seamlessly. With 24/7 readiness, mobile units, quality-certified testing, and multi-disciplinary teams managing planning, execution, and technical support, they deliver rapid, compliant, and integrated services every day. This deployment demonstrates their strategy of minimising client downtime and maximising engineering responsiveness.

How are the clients attracted to the business?

The firm attracts clients through a combination of regulatory credibility, technical specialisation, strategic positioning and personalised outreach. These strategies build trust, reduce procurement friction and secure repeat business from the country's major industrial sectors.

What Advertising/Marketing is carried out?

The firm's expertise and qualifications have been showcased in respected industry media such as Mining Weekly, MechChem Africa and African Fusion. The company has won numerous accolades and is recognised as a SEDA National Ambassador.

Does the business have any contract work?

Yes, there are high value contracts in place.

Are there up-to-date Management Accounts available?

Yes, management accounts are available.

What Balance Sheet and Income Statements are available?

Audited financial statements in respect of the year ended 28 February 2025 are on file with Aldes.

What are the main assets of the business?

A full list of the assets is available.

Strengths?

• Highly Certified & Compliant: ISO 9001:2015, CIDB 6ME/8ME, LME certification, DOL- approved inspection authority – allows bidding on high-value government and industrial contracts.
• Diverse Service Offering: Turnkey valve and pump refurbishment, on-site testing, reverse engineering, equipment hire – one-stop shop for clients in the mining, water, and energy sectors.
• Established Client Base: Relationships with major clients like Eskom, Glencore, Anglo American, Rand Water, and various municipalities ensure ongoing revenue streams.
• Mobile Engineering Capacity: Portable PSV test benches, mobile machining units, and on-site hardfacing reduce client downtime and offer flexibility.
• Black-Owned, Level 1 BBBEE: Enhances eligibility for government tenders and large corporate supply chains focused on transformation.
• Experienced Leadership: The director and staff bring deep engineering expertise and strong industry credibility.

Weaknesses?

• While they have effectively leveraged specialist outreach, the business could increase inbound leads by enhancing digital presence, reactivating events, and adding targeted online marketing.

Opportunities?

• Strategic Partnerships or M & A: Collaborating with OEMs or larger EPC firms to scale into bigger contracts and multi-province operations.

Threats?

• Tender Dependence & Pricing Pressure: Competing on public tenders can drive margins down; frequent re-tendering risks contract churn.

What is the reason for the sale?

The shareholder would like to focus on other business interests.