business
for sale



BUSINESS REPORT

Date: **5th November 2026**
Business Reference:**37876**

About the Business:

Aluminium Doors and Windows - Manufacturer and Installer

Neat business that manufactures and install aluminium doors and windows

Aluminium Doors and Windows - Manufacturer and Installer



Sector: **Manufacturing**

Asking Price:

N$ 750,000

Monthly Profit:

N$ 31,467

Asset Value:
N$ 607,000

Stock Value:
N$ 100,000

Yearly Net Profit :
N$ 377,603

Business Report

Fully describe the business's activities?

The business manufactures and installs doors, windows and screens.
It prides itself with the quality of the its Roller Doors , Sliding Doors as well as Pivot and Stacking Doors

How long has the business been established?

Established 15 years ago and the current owners acquired the business in 2022.

How does the business operate on a daily basis?

By its very nature, the business services mostly the building industry.
Customers will approach the business to assist with a quote for the manufacturing and installation of aluminium doors and windows.
This is done from the designs and plans supplied by customers.

What Advertising/Marketing is carried out?

The Business has some social media presence in the form of a Facebook page.
Servicing the building industry, most of the customers are repeat clients.
90% of clients are in fact builders and contractors.
Well known in the Windhoek and surrounding areas.

What competition exists?

There are other competitors in the market servicing the same industry.

Give a breakdown of staff/ functions/ length of service?

Staff has been with the business for 4 years plus.
1 X Glasscutter (also installer)
2 X Manufacturing / Production
Team of 2 for installations

Do any have management potential?

The staff members are all good and reliant workers.
The owner is satisfied with the staff's overall performance.
One of the employees is very good at problem solving or any issues during manufacturing / production.
At this stage there is not a staff member ready for a supervisory position.

How involved is the Owner in running the business?

Although the business is running smoothly, the owner feels he is not involved enough.

What are the main assets of the business?

Main Assets as follow:
- KIA BAKKIE (2005 Model) - N$60 000
- CRIMPING MACHINE - N$136 200
- LODGE MACHINE - N$100 000
- ELUMATIC COPY ROUTER - N$57 500
- ELUMATIC SINGLE HEAD MITRE SAW - N$98 000

Various tools and office equipment

There is an Asset List available with assets of the business.

Also included is a truck - Kia (worth +/- N$80 000).

Strengths?

Well-established name and a great track record on service delivery and quality of workmanship.
The staff in the business is definitely an asset to the business. Skilled and trained.

Weaknesses?

The owner is not involved in the business.
No proper marketing / advertising

Opportunities?

Connect with other businesses servicing / supplying to the building industry.
Quote on bigger jobs

Threats?

Downturn in the building industry

What is the reason for the sale?

The owner of the business has other businesses as well that takes more of his time and energy. He needs to focus on them and therefore this business is not the priority.

Why is this a good business?

Established business.
Simple and straight forward.
Well priced.
Trained staff who knows what they're doing.
Asset Register at R600 000 on Asking Price of R850 000.

Broker Comments

This business is meant for the go-getter who aims to be "hands-on"-involved in the day to day operations.
Huge scope for growth and expansion.
Easy to manage and straightforward.
Our client / seller is open for discussions.