

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

# BUSINESS REPORT

Date: **10th December 2025**

Business Reference: **37854**

About the Business:

## For Human Resource and Training professionals

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Occupational Health and Safety consulting and training business for sale. Loyal local and international client base, classroom and online training, bespoke software.

# For Human Resource and Training professionals



Sector: **Services**

Asking Price:

R **1,500,000**

Monthly Profit:

R **60,964**

Asset Value:

R **356,901**

Stock Value:

R **0**

Yearly Net Profit :

R **731,567**



# Business Report

## How does the business operate on a daily basis?

The business provides tertiary education in Occupational Health & Safety as well as legally required Occupational Health & Safety training to companies and contractors. Besides education and training, the business also provides consulting services to ensure that companies and contractors are legally compliant and remain in good standing. The business is accredited with SETA and the Department of Labour as is legally required of a training organisation in South Africa.

## What Advertising/Marketing is carried out?

The business is in a high traffic retail location in close proximity to vendors of complementary products. Consultants also drive awareness and traffic through direct marketing and connectivity training.

## What competition exists?

There is one recognised competitor. However, a client has never been lost as a result of competitive activity.

## How could the profitability of the business be improved?

Family owned business with drawings and benefits

## Do any have management potential?

Yes

## How involved is the Owner in running the business?

100%

## When does the current lease end?

The current lease expires on 28/2/2026

## What are the main assets of the business?

Training equipment  
Medical equipment to conduct medicals

## Strengths?

One Stop Occupational Health & Safety Solution  
Legislated legal compliance ensures future demand for services  
Excellent track record with highly satisfied customer base  
Covers multiple industries so not dependant on specific clients  
Global reach enables expansion into diverse markets  
Support for bespoke, customised software

## Weaknesses?

Ownership transition always contains an element of risk  
Departure of current management leaves a void

## Opportunities?

Currently lacks BEE accreditation - BEE certification will open a vast new opportunity  
New management can grow business from current platform

## Threats?

General economic cycle

## What is the reason for the sale?

Owners are emigrating