business
for sale



BUSINESS REPORT

Date: **5th November 2026**
Business Reference:**37717**

About the Business:

Well-Established Repair & Fitment Business for Sale

This long-standing business services the automotive, industrial, mining, and agricultural sectors, offering professional repairs, manufacturing, and high-quality component supply and installation. With a loyal customer base, proven systems, and a strong reputation built over many years, it's a turnkey opportunity ideal for an owner-operator or investor seeking a profitable venture. The business has consistent demand,

a skilled team, and room for growth through expanding services and tapping into new markets.

Well-Established Repair & Fitment Business for Sale



Sector: **Services**

Asking Price:

R 1,456,755

Monthly Profit:

R 89,268

Asset Value:
R 823,550

Stock Value:
R 443,245

Yearly Net Profit :
R 1,071,219

Business Report

Fully describe the business's activities?

This long-standing business services the automotive, industrial, mining, and agricultural sectors, offering professional repairs, manufacturing, and high-quality component supply and installation. With a loyal customer base, proven systems, and a strong reputation built over many years, it's a turnkey opportunity ideal for an owner-operator or investor seeking a profitable venture.

How long has the business been established?

36 years

How long has the owner had the business?

36 years

How does the business operate on a daily basis?

Existing clients that use their services
Walk in customers
Telephonic and referral customers

How are the clients attracted to the business?

Good service to customers for 36 years, they have a broad base of clients that have dealt with them for decades.
Continuous referrals by existing clients, broadening the client base.

What Advertising/Marketing is carried out?

Does not do any advertising or marketing, as it is not required due to their base of known clients.

Does the business have any contract work?

No contracts as such, but has been servicing dealerships and mining repair companies for decades.

What competition exists?

There are 3 other prop shaft businesses in the area, which do not noticeably affect their customer base.

What are the seasonal trends?

Fairly constant throughout the year. Quieter in winter months, busier in rainy season.

Is the business VAT Registered?

Yes

What VAT documentation is on file?

Required certificate and E-Filing

Are there up-to-date Management Accounts available?

24/25 financials submitted

What Balance Sheet and Income Statements are available?

25/26

What percentage of the business is cash/credit?

Approx 70/30. Debtors/ Cash and Cards

What is the age analysis of the debtors book?

30 days

How could the profitability of the business be improved?

Having a BEE Grading would enable the business to do work with Mines, which we currently do not do.

Is Seller finance available and for what amount?

No

What is the total staff complement?

5 Staff compliment.

Give a breakdown of staff/ functions/ length of service?

4 staff doing workshop requirements, repairs, fitting, balancing. Length of service range from 2 years to 20 years.
Receptionist, general office work lady, 1 year

Do any receive special perks or incentives?

Performance based bonusses when applicable.

Are they on contract?

All have employment contracts

Do any have management potential?

Yes, with additional training

How involved is the Owner in running the business?

The owner is involved in running the business.

When does the current lease end?

Oct 2025

Is there an option of renewal & what period?

Yes, anually or 5 year

What is the annual escalation %?

10%

What are the trading hours?

0800 to 1630 Monday to Friday?

Is a copy of the lease available?

Yes

Do you require a licence?

N/A

What lease deposit and/or other surety is required?

R40 000 currently held by Lessor

What are the main assets of the business?

All necessary equipment required to operate the business as described

Are any items not included in the sale?

Personal Lap Tops

What is their overall condition?

Good

Do any require repairing?

No

How have they been valued ?

Below replacement value

Which assets are on lease/HP and with whom?

N/A

What are their settlement amounts?

N/A

Will Seller settle or Buyer to take over?

N/A

Are copies of agreements available?

N/A

Are they presently insured?

No

Strengths?

Very high standing name throughout local business sector.

Weaknesses?

Nil

Opportunities?

High opportunities exist for someone younger, with the drive and experience to secure more clients. If BEE graded, limitless opportunities exist.

Threats?

Nil

What is the reason for the sale?

Having started the business 36 years ago, the owner is now looking at stepping back, towards retirement.

Why is this a good business?

The business has built a good client base over the years, and is a trusted name with all sectors of the industry in the area.
It is a walk in/ walk out business, able to continue operating with immediate effect.
The business is sold as a going concern, Closed Corporation, which means only a member change, and no re registration is necessary.