

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

# BUSINESS REPORT

Date: **4th February 2026**  
Business Reference: **37458**

About the Business:

## Engineering business serving the heavy equipment industry - East Rand based

---

Business for sale. Services earth moving industry. Located on the East Rand.

# Engineering business serving the heavy equipment industry - East Rand based



Sector: **Manufacturing**

Asking Price:

**R 1,750,000**

Monthly Profit:

**R 38,261**

Asset Value:

**R 1,138,698**

Stock Value:

**R 100,000**

Yearly Net Profit :

**R 459,127**



# Business Report

## Fully describe the business's activities?

The business provides repair services for valves used in the hydraulic systems of earth moving machinery, in particular the main control valve and cylinder pump.

## How does the business operate on a daily basis?

The business has an established client base who contact the business when its services are required. The workshop manager schedules the work as required. Clients deliver to the workshop for repairs to take place, or, technicians will visit the client to conduct the necessary valve repairs.

## What Advertising/Marketing is carried out?

There is a website  
No other advertising or promotion takes place.

## What competition exists?

There is significant competition in the cylinders and pumps market, less competition in the valves market. Other hydraulics companies often refer business.

## How could the profitability of the business be improved?

Increase awareness through advertising  
Obtain a vendor number in order to become an approved supplier to the mines  
Open channels into the construction and machine repairer and rebuilder markets

## Give a breakdown of staff/ functions/ length of service?

1 x workshop manager  
2 x technicians  
1 x driver

### Do any have management potential?

Yes, particularly the technical employees

### How involved is the Owner in running the business?

70% of the owners time is devoted to the business

### When does the current lease end?

Month to month

### What are the trading hours?

Weekdays 7h30 to 16h30  
Fridays 7h30 to 13h30

### What are the main assets of the business?

Plant and Machinery  
Client database

### Strengths?

Database of customers and details of work performed  
Established since 1982  
Trained, productive staff  
Known location in the market

### Weaknesses?

Not BEE compliant  
Low awareness outside of dedicated client base

## Opportunities?

Create awareness through advertising  
Target mines and mining industry vendors  
Sell parts to the industry  
Provide a field service for client convenience

## Threats?

Economic cycle

## What is the reason for the sale?

The owner has other interest in other provinces