



# BUSINESS REPORT

Date: **8th December 2025**

Business Reference: **37454**

About the Business:

## **Profitable Solar Energy Business for Sale – Quality, Reliability & Growth Potential**

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Step into a thriving, future-focused business that's powering homes, businesses, and mobile lifestyles with reliable solar energy solutions. This full-service solar company is renowned for its exceptional customer service, top-tier product offering, and guaranteed workmanship—making it a trusted name in the renewable energy space. Comprehensive Offering Includes: Custom Solar Panel Installations, Certified

## Profitable Solar Energy Business for Sale – Quality, Reliability & Growth Potential



Sector: **Services**

Asking Price:

**R 1,640,000**

Monthly Profit:

**R 68,248**

Asset Value:

**R 692,817**

Stock Value:

**R 0**

Yearly Net Profit :

**R 818,974**



# Business Report

## Services of the Company

Product & Service Offering Includes:

Solar Panels (design, supply, and installation)

COC Certificates & Electrical Compliance Services

LiFePO4 Batteries & Long-Duration Storage Systems

Solar Roofing & Custom Battery Storage Solutions

Solar Carports & Portable Solar Units (ideal for RVs, camping, and off-grid use)

Smart integration and off-grid project expertise

## How does the business operate on a daily basis?

The Business operate at Full capacity from client leads ( Solar Energy requests ) .

Client meetings , Site Visits & assessments , Quotes , Installations & Invoicing.

Supply of COC

## What Advertising/Marketing is carried out?

FACEBOOK.

Also advertise on relevant solar platforms.

## What competition exists?

Competition exists, but the business has residential & commercial, COC-compliant service.

## How could the profitability of the business be improved?

More advertisements on different platforms

Increasing Area Support on Solar platforms Platform SA Wide - More Leads.

## What Is Required from the Buyer?

To initiate the sale process and gain access to sensitive financial and operational information, interested buyers will be required to provide the following:

- Proof of Funds – A recent bank statement or letter from a financial institution confirming the buyer's ability to proceed with the purchase.
- Letter of Intent (LOI) – A non-binding letter outlining the buyer's interest, proposed transaction structure, and intended timeframes.
- Due Diligence Process – Will commence upon signature of a Non-Disclosure Agreement (NDA) and acceptance of the LOI. Buyers will be given access to detailed financials, operational records, and site visits where applicable.

## How involved is the Owner in running the business?

Owner is involved 100% in everyday operations.  
New Owners can appoint Staff .

## Is This a Work-from-Home Business Opportunity?

Yes. This is a home-based business opportunity that does not require a fixed commercial office. The business is currently owner-operated with the support of one assistant, and uses three highly qualified, outsourced installers for project execution.

This lean and scalable model keeps overheads low while delivering high-quality, professional service to clients. The setup is ideal for a buyer seeking flexibility, operational control, and excellent margins without the need for a large staff or premises.

## What are the main assets of the business?

Client Base  
Business Platform ( Solar Specific)  
In-house Training Materials worth >R60k belonging to the business

## Strengths?

Quality Workmanship  
Respect  
Presentable Image  
Trusworthy Company Brand  
Highly Experieced  
Honesty

## Weaknesses?

Time Control

## Opportunities?

Staff Training - Inhouse  
Team Building  
Revenue Growth  
client base Growth

## Threats?

Keep overheads low to improve Profitability

## What is the reason for the sale?

The owner has several other businesses that require attention.