



# BUSINESS REPORT

Date: **4th February 2026**  
Business Reference:**37064**

About the Business:

**3 x Car and motor spare parts stores in the Free State.**

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Sector: **Retail**

Asking Price:

**R 10,000,000**

Asset Value:  
**R 1,000,000**

Monthly Profit:

**R 373,102**

Stock Value:  
**R 10,000,000**

Yearly Net Profit :  
**R 4,477,218**



# Business Report

## Fully describe the business's activities?

This business is made up of 3 retail motor spares and accessories stores located in 3 different towns in the Free State. Walk in and start trading all processes and procedures in place - a well-oiled machine.

## How does the business operate on a daily basis?

All the stores open in the morning for trade, salesman attend to customers' needs and stores are closed by managers in the evening.

## What Advertising/Marketing is carried out?

None, rely on word of mouth.

## What competition exists?

There are other players in the sector.

## How could the profitability of the business be improved?

Optimize workforce and cut unnecessary overheads.

## Give a breakdown of staff/ functions/ length of service?

Management  
Purchasing office  
Sales staff  
Stores  
Admin

## Do any have management potential?

Yes, however current management structures in place.

## How involved is the Owner in running the business?

The owner is available on a daily basis.

## What are the trading hours?

07:30 - 17:20 Mon to Friday  
07:30 - 13:00 Saturdays  
09:00 - 11:00 Sundays and public holidays

## What are the main assets of the business?

Stock  
Equipment  
Shelving and shopfitting  
Vehicles

## Strengths?

35-year trading history  
Well established and strong trading position in the different towns  
Excellent systems in place.  
Very good range of stock.  
Autobarn member

## Weaknesses?

Marketing - a new owner will benefit from running specials and doing local advertising.

## Opportunities?

Open in other areas, merely need to copy and paste a winning formula.

## Threats?

Economic conditions.  
Opposition

## What is the reason for the sale?

Owner wants to retire.