business
for sale



BUSINESS REPORT

Date: **17th November 2026**
Business Reference:**36509**

About the Business:

Established Reclaimed Timber Business for Sale

A rare chance to buy an established reclaimed timber business with a loyal customer base and a dependable supply network. The business salvages, processes and sells reclaimed timber. Its customers are builders, architects, interior designers and homeowners. Sales are growing on the back of demand for sustainable building materials. Stock, equipment and supplier relationships are included, so the business is ready to hand over.

Established Reclaimed Timber Business for Sale



Sector: **Manufacturing**

Asking Price:

R 4,564,449

Monthly Profit:

R 197,412

Asset Value:
R 416,510

Stock Value:
R 185,551

Yearly Net Profit :
R 2,368,945

Business Report

Fully describe the business's activities?

We Reclaim Timber From Large Wooden Boxes And Pallets Under Contract By An International Truck Manufacturer And Sell The Product To The Public And Manufacturers

How does the business operate on a daily basis?

The team collects the crate wood from the supplier's site every day, then dismantles, de-nails and packs it. Timber is sold. Product turns some of it into boxes, lids and pallets. The team runs it day to day. Trading hours Mon to Thu 8:00 to 16:00, Fri 8:00 to 14:00, Sat 8:00 to 12:30.

What Advertising/Marketing is carried out?

Google Ads run in-house (a Timber and Boxes campaign), the Google Business Profile, and WhatsApp and email campaigns to the customer list. Facebook add campaigns

What competition exists?

Niche business, no competition within a 50km radius

How could the profitability of the business be improved?

More trade orders for machining, laminating, pallets, crates and export boxes, which only we make; taking on more suppliers of reclaimed timber, which are offered all the time. More marketing

Give a breakdown of staff/ functions/ length of service?

20 Production
8 Stock and Sales
2 Admin/ Management

Do any have management potential?

Yes, the team already run the business with 2 people in leadership roles

How involved is the Owner in running the business?

Minimal. The team runs it day to day, and the operations book records every time owner is called on. Only 10% of his salary is charged to the business.

When does the current lease end?

Month to month at the option of the tenant

What are the trading hours?

Mon to Thu 8:00 to 16:00, Fri 8:00 to 14:00, Sat 8:00 to 12:30, closed Sundays and public holidays.

What are the main assets of the business?

Truck, bakkie, compressor, tools & equipment - The machinery for dismantling and machining the wood, worth R578,578 on the asset register.

Strengths?

A supplier of twenty-five years; timber that already has thousands of buyers; profitable; a team that runs it day to day; a strong Google presence (4.5 stars from about 130 reviews); figures that agree with the accountants' final trial balance.

Weaknesses?

Single supplier reliance

Opportunities?

Take on more suppliers of reclaimed timber; grow trade orders for machining, laminating, pallets, crates and export boxes

What is the reason for the sale?

Retirement