business
for sale



# BUSINESS REPORT

Date: **6th November 2026**
Business Reference:**BFS00472**

About the Business:

## Established Tool Hire Business Serving The Great Karoo

An attractive opportunity to acquire a profitable Tool- and Equipment Hire business with over a decade of trading history in the Great Karoo, Eastern Cape.

Offering a diverse hire fleet, loyal customer base and experienced technical personnel, the business provides a solid platform for a new owner.

With the owner retiring, a smooth transition is supported by an assisted handover and practical training, while offering further growth potential.

# Established Tool Hire Business Serving The Great Karoo



Sector: **Sales & Services**

**Asking Price:**

R 1,850,000

**Monthly Profit:**

R 77,666

Asset Value:
**R 0**

Stock Value:
**R 20,000**

Yearly Net Profit :
**R 931,992**

# Business Report

## FINANCIAL INFORMATION

Asking Price : R1 850 000 Excluding Stock and VAT

Anual Turnover : R2 271 078

Anual Owner's Discretionary Income : R931 992

Stock : Approximately R20 000

Monthly Rental : R6 388

Management-Operated Business

## BUSINESS OVERVIEW

Offering an attractive opportunity to acquire an profitable business with over a decade of trading history, this tool and equipment hire business has built a solid reputation in the Great Karoo, Eastern Cape.

Ideally situated in a business park along a main road, the business benefits from good visibility and exposure within an established commercial environment, surrounded by well-known brands. The premises comprise approximately 108 m² of functional space, providing a practical base for its operations.

Supported by an established customer base, valuable local goodwill, and long-standing community relationships, the business provides a strong foundation for a new owner to build on its existing success and explore further growth opportunities.

Offering a comprehensive range of power tools, construction equipment, access equipment, scaffolding and landscaping tools, the business serves contractors, tradespeople, businesses and private customers across a variety of industries. Its diverse hire fleet provides customers with convenient, cost-effective access to equipment without the expense of ownership.

Operating as a going concern, the business offers an established platform with existing infrastructure, booking systems and supplier relationships. With technical personnel remaining in place and a structured handover and practical training provided, a new owner can build on the existing foundation and pursue further growth opportunities.

## LOCATION & PREMISES

Ideally positioned in an established business park along a main road in the Great Karoo, Eastern Cape.

The business benefits from good visibility and exposure within a recognised commercial environment, surrounded by established businesses and well-known brands.

The premises comprise approximately 108 m² of functional space, providing a practical base for daily operations.

## PRODUCT & SERVICES

- Power Tools: Equipment for drilling, cutting, grinding, sanding and other construction and maintenance applications.
- Construction Equipment: Machinery and equipment used for building, renovation, repair and general construction projects.
- Access Equipment: Equipment designed to facilitate safe access for work at height.
- Scaffolding: Scaffolding-related hire services, supported by the business's existing licence to erect scaffolding.
- Landscaping Equipment: Tools and equipment for garden maintenance, outdoor projects and landscaping activities.

## GROWTH OPPORTUNITIES & IDEAL BUYER

The business offers an established platform with significant potential for a new owner to unlock further growth and maximise revenue.

- Secure Contractor and Trade Accounts
- Expansion of the hire fleet
- Agricultural customers in the surrounding Karoo region
- Improved online and social media marketing
- Capture Online Enquiries
- Delivery and collection services to surrounding towns

An ideal opportunity for an entrepreneur or investor seeking to acquire an established, operational business with a proven trading history, an existing customer base and potential for further growth and expansion.

## STAFF

1 Manager

3 Staff

## TRADING HOURS

Mon – Thu 07:30 – 16:30
Fri 07:30 – 16:00

## SUPPORT & TRAINING

The current manager will assist with a smooth handover, while two experienced technical staff members will remain with the business to ensure continuity of operations.

## REASON FOR SELLING

The owner is retiring, presenting an excellent opportunity for a new owner to take over an established business with an existing customer base, infrastructure and experienced personnel in place.