business
for sale



BUSINESS REPORT

Date: **6th November 2026**
Business Reference:**BFS00469**

About the Business:

Popular Franchised Coffee Shop, Western Seaboard

An opportunity to acquire a well-known South African franchise coffee shop, recognised for its quality offerings and strong customer appeal. Ideally positioned in a popular shopping mall along the West Coast Road.

The business benefits from an established customer base, spacious 271m² premises and an experienced management team supported by 14 employees.

Popular Franchised Coffee Shop, Western Seaboard



Sector: **Food**

Asking Price:

R 2,500,000

Monthly Profit:

R 41,667

Asset Value:
R 0

Stock Value:
R 80,000

Yearly Net Profit :
R 500,000

Business Report

BUSINESS OVERVIEW

FINANCIAL OVERVIEW

ASKING PRICE : R2 500 000 Excluding Stock and VAT

STOCK : Estimate at R80 000

ANNUAL TURNOVER : R5 500 000

ANNUAL OWNER'S DISCRETIONARY INCOME : Approximately R500 000

FIXTURES & FURTNITURE : R4 500 000 Included in Selling Price

MONTHLY RENTAL : R51 600

MANAGEMENT-OPERATED BUSINESS

BUSINESS HIGHLIGHTS

- Prime shopping mall and great location
- Successfully franchised coffee shop
- Fully Licensed
- Annual revenue of approximately R5.5 million
- Adjusted cash flow of approximately R500,000
- Store Set-Up was in excess of R4.5 million.
- Spacious 271m² premises
- Experienced management in place
- Attractive lease with approximately 3 years remaining, with an option to renew
- Established customer base and strong brand presence

LOCATION & PREMISES

Ideally situated within a popular and well-established shopping mall along the Western Seaboard, this coffee shop benefits from strong visibility and consistent foot traffic.

The location attracts a mix of local residents, families, shoppers and visitors, creating a steady flow of customers throughout the day.

With convenient access, ample parking and a vibrant surrounding retail environment, the location provides an ideal setting for an established coffee shop with further growth potential.

Premises Size : 271 m2.

GROWTH OPPORTUNITIES

While the business is already established and trading successfully, there is potential for a hands-on and focused owner to further develop revenue and profitability through:

- Increasing local marketing and promotional activity
- Strengthening customer engagement and repeat business
- Optimising staff productivity and operational efficiencies
- Maximising the strong mall location and existing customer base
- Introducing targeted promotions and initiatives during quieter trading periods
- Leveraging the support, marketing and brand strength of the established franchise network

Confidentiality: The identity of the business and franchise will be disclosed to suitably qualified buyers upon completion of the required confidentiality documentation.

TRADING HOURS

Mon - Fri : 09:00 - 19:00
Sat : 09:00 - 19:00
Sun : 09:00 - 17:00

STAFF

1 Manager

14 Staff

SUPPORT & TRAINING

Full support and training will be provided by the franchisor to facilitate a smooth transition.

REASON FOR SELLING

The owner is pursuing other business interests.