



BUSINESS REPORT

Date: **29th September 2026**

Business Reference: **BFS00265**

About the Business:

Successful Catering Supply Business for Sale

Established Catering Supply Business

This well-established catering supply business for sale offers an exceptional opportunity to acquire a profitable, low-overhead operation serving the hospitality, healthcare, education, and commercial sectors

throughout the Garden Route.

Built on long-standing customer relationships and a strong reputation for reliability, the business supplies a comprehensive range of catering, kitchen, hospitality, and consumable products to more than 150 active customers. Between 50 and 80 key accounts are serviced regularly, generating consistent monthly turnover and dependable cash flow.

Established Wholesale Operation with Loyal Customers

The business operates as an established wholesale supplier with proven systems, reliable supplier relationships, and a diverse customer base.

Key customers include businesses operating within the hospitality, healthcare, education, and commercial sectors. This diversified client mix helps reduce reliance on any single industry while creating multiple opportunities for recurring revenue.

Low-Overhead and Efficient Business Model

A major advantage of this catering supply business for sale is its lean and efficient operating model.

The business operates from a home office supported by a dedicated warehouse facility, avoiding the high overheads associated with a traditional retail storefront. Streamlined logistics and established processes contribute to attractive profit margins and efficient day-to-day operations.

Key Business Features

The opportunity includes:

- Established wholesale catering supply operation
- More than 150 active customers
- 50–80 regularly serviced key accounts
- Strong recurring revenue
- Diverse customer base across multiple sectors
- Established supplier relationships
- Branded vehicle valued at approximately R300,000
- Proven systems and processes
- Turnkey operation with income from day one

Excellent Growth Opportunities

The business has significant potential for further expansion. A new owner could increase turnover and profitability through the introduction of an e-commerce platform, expanding the existing product range, increasing geographic coverage, or employing additional sales resources.

There is also potential to establish a retail showroom, creating another sales channel and increasing the business's visibility within the Garden Route market.

Positioned in a Strong Tourism and Hospitality Market

The Garden Route is one of South Africa's most established tourism destinations, supporting a strong hospitality and food-service sector.

This catering supply business for sale is well positioned to benefit from ongoing demand for quality catering equipment, kitchen supplies, hospitality products, and consumables from hotels, restaurants, guesthouses, healthcare facilities, schools, and other commercial customers.

An Ideal Investment Opportunity

This business is ideally suited to an entrepreneur, distributor, or existing industry operator looking for an established wholesale operation with a loyal customer base, recurring revenue, low overheads, and clear opportunities for expansion.

With proven systems and established supplier and customer relationships already in place, a new owner can take over a turnkey operation and build on its existing success.

Successful businesses with loyal customers, recurring income, and significant growth potential are highly sought after.

If you are looking for a catering supply business for sale in the Garden Route, this opportunity offers an excellent foundation for continued growth and profitability.

The asking price excludes VAT and stock valued at approximately R50,000.

Successful Catering Supply Business for Sale



Sector: **Retail**

Asking Price:

R 295,000

Monthly Profit:

R 27,515

Asset Value:

R 50,000

Stock Value:

R 0

Yearly Net Profit :

R 330,180



Business Report

How long has the business been established?

2021

Is the business VAT Registered?

Yes

How many employees?

1 full-time

Give a breakdown of staff/ functions?

The employee is responsible for daily follow-ups on previous quotations. Duties include invoicing supplier and client documentation, as well as monitoring and verifying stock levels and stock codes. The role also involves placing orders with suppliers and ensuring that weekly deliveries are properly arranged and coordinated with couriers.

How involved is the Owner in running the business?

The owner starts by gathering the day's / weeks stock from the storage unit, then travels weekly throughout the Garden Route to visit existing clients and generate new business opportunities. Accounting responsibilities involve following up on outstanding payments and accurately allocating client payments.

What is the reason for the sale?

Owner is moving on to other business avenues.