business
for sale

BUSINESS REPORT

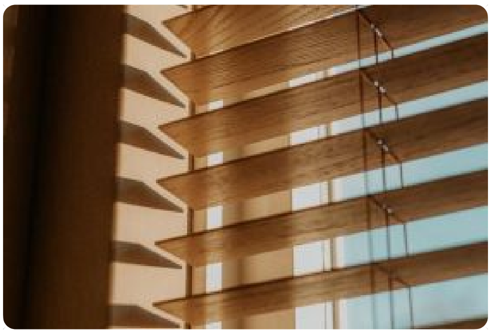
Date: **4th September 2026**
Business Reference:**38328**

About the Business:

Awning and Blind business in own premises for sale.

Established in 1980, this award-winning industry leader has successfully scaled into a premier weather and sun protection manufacturer, offering a buyer a highly secure business opportunity paired with a sought-after coastal quality of life. This company commands a large national footprint that spans across both wholesale and retail sectors. The operation uniquely couples cutting-edge global design trends with robust local manufacturing engineered specifically to withstand the harshest environmental conditions. To ensure a world-class production standard, the business continuously tracks international material sciences across multiple countries, utilizing engineering excellence and premium service to deliver products that are custom-made to exact specifications. Every item undergoes a rigorous zero-defect inspection before delivery, and the entire client journey—from the initial free on-site consultation to the final professional installation—is executed seamlessly by a highly trained, long-serving, and stable workforce.

Awning and Blind business in own premises for sale.



Sector: **Manufacturing**

Asking Price:

R **6,500,000**

Monthly Profit:

R **99,923**

Asset Value:

R **4,403,991**

Stock Value:

R **2,500,000**

Yearly Net Profit :

R **1,199,075**

Business Report

Fully describe the business's activities?

The manufacturing, supplying and local installation of all types of interior blinds, exterior awnings and blinds, carport/shade ports and the distribution of componentry for the above products.
The business also wholesales products nationally.

How long has the owner had the business?

Since Inception

How does the business operate on a daily basis?

The Owner and his wife manage the key day to day operational functions.
They have a structured team of managers and supervisors in positions that conduct most of the business functions/operations.
They have a computerised, cloud-based business system that allows them to manage the business remotely as and when required..

Does the business have any contract work?

Yes, they manufacture (possibly the only company in the country) coach blinds for luxury coaches and locomotives.
This is recurring work and bodes well since the rail network and rolling stock appears to be a priority again.

What competition exists?

Yes, there is plenty of competition (except for coach blinds)
however, what is an advantage is that we MANUFACTURE every product that we market and sell.

What are the seasonal trends?

Yes, there are seasonal trends for quite a few of their products especially the period building up to the "summer season holidays".

What percentage of the business is cash/credit?

98% EFT

How could the profitability of the business be improved?

More national marketing initiatives can be considered

Give a breakdown of staff/ functions/ length of service?

A staff structure is in place with departmental managers, supervisors and operational staff members

Do any receive special perks or incentives?

Yes, a bonus day incentive is in place, 1 day for every 3 years of continuous of service, capped at 5 days

Are they on contract?

All staff members have letters of appointment

How involved is the Owner in running the business?

The Owners are actively involved on a daily basis in the business

When does the current lease end?

The business owner will also be the landlord of the business Buyer.
The building comprising of three separate units are available for sale to a Buyer if so desired.
There are valuations in place from local estate agencies.

What are the trading hours?

Mondays to Thursdays: 07.30 to 17.00
Fridays: 07.30 to 14.30.

What is the square meters of the business?

3500 square meters. (Comprising 3 units of which two are utilised by this business.

Do you require a licence?

No

What lease deposit and/or other surety is required?

Subject to negotiation with the Buyer

What are the main assets of the business?

Factory machinery and equipment
Vehicles
Large collection of molds owned by the business
Stock

Are any items not included in the sale?

Items of a personal nature that are not included in the sale will be pointed out to the Buyer when they visit the business premises

Do any require repairing?

No, all in good working order.

How have they been valued ?

Owners second hand value.

What are their settlement amounts?

All assets are fully paid for

Are they presently insured?

Yes.

Strengths?

They are able to manufacture, produce and assemble almost their entire range of products in-house
Very well established factory/production facility
a bespoke computerised manufacturing system is an integral part of the business success
The knowledge and skills of our workforce gained over many years is an extreme strength of this business
The business owns of a vast quantity of extrusion dies.

Weaknesses?

The reliance of purchasing some of their input componentry and fabrics from opposition companies.

Opportunities?

increase profitability by expanding the importation of components/materials themselves and not purchasing from local warehouses
(This will require a capital injection)
Implement a web-based online shop for components and some finished products

Threats?

Apart from the national threat of political instability and unrest there are no known threats to this well established and profitable business.

What is the reason for the sale?

This will be a very reluctant sale as the Owner and his wife started the business 46 years ago
They started from scratch and built it into a reputable and well known national player within the industry
Reluctantly, since they are reaching retirement age, they feel it appropriate to look for a new owner for their business

Why is this a good business?

Established over 46 years ago and a major supplier to the market on a national basis, with a vast collection of their own molds for componentry and a large customer base, the business has traded very successfully year on year.
The Owners also own the premises which increases the business premises security and profitability
This business occupies 2 of the 3 separate factory spaces and the opportunity exists for a Buyer to acquire the premises at market value and then rent out the third unit