



BUSINESS REPORT

Date: **19th August 2026**

Business Reference: **38253**

About the Business:

Turnkey Motor Spares Business – Excellent East Rand Location

This well-established East Rand business specialises in the supply of quality motor spares, reconditioned manual gearboxes, transmissions, and differentials for light and heavy-duty vehicles up to 4 tonnes. Offering gearbox repairs, service exchange units, clutch replacements, prop shaft repairs, and minor vehicle servicing.

Turnkey Motor Spares Business – Excellent East Rand Location



Sector: **Services**

Asking Price:

R **250,000**

Monthly Profit:

R **26,328**

Asset Value:

R **442,667**

Stock Value:

R **400,000**

Yearly Net Profit :

R **315,941**



Business Report

Fully describe the business's activities?

They do reconditioning of transmissions, gearboxes and differentials and supply service exchange gearboxes. Diff specialist assesses the problem, give an accurate assessment and provide the right solution for only manual light and heavy-duty vehicles up to 4 tonne vehicles. Clutch replacements, minor services to vehicles and prop shaft repairs.

How does the business operate on a daily basis?

Customers call and drop off units and vehicles for repair work.

What Advertising/Marketing is carried out?

Social Media
Website
Google
Whatsapp status updates

What competition exists?

Yes, there is competition in the area, but none are as conveniently located. This business benefits from a prime main road position, providing excellent visibility, easy access, and a strong competitive advantage.

How could the profitability of the business be improved?

More expertise in the field

Give a breakdown of staff/ functions/ length of service?

Main Technican
Strip and Assembler
Part Washer and assistant
Chief Operations Officer and Customer Liason

Do any have management potential?

No

How involved is the Owner in running the business?

Involved daily

When does the current lease end?

end of June 2027

What are the trading hours?

8-5pm Monday - Friday

What are the main assets of the business?

Equipment and stock

Strengths?

Established business with a loyal and repeat customer base.
Well-known reputation in the local automotive industry.
Turnkey operation with systems, equipment, and supplier relationships in place.
Strong demand for affordable replacement parts and reconditioned components.
Excellent location with good accessibility for trade and retail customers.
Opportunity to generate both retail and workshop revenue.

Weaknesses?

Business is dependent on the availability of quality used and reconditionable components.
Inventory management can be capital intensive.

Opportunities?

Expand online sales through e-commerce and nationwide shipping.
Increase fleet, workshop, and insurance industry contracts.
Grow wholesale supply to independent repair workshops
Expand marketing through digital advertising and social media.
Offer installation and fitment services to increase revenue.

Threats?

Competition from new aftermarket parts suppliers and scrapyards.
Economic downturns affecting consumer spending.
Rising transport and logistics costs.

What is the reason for the sale?

Owner has other business interests.